



JOB OPENING – Estimating Manager of Des Moines

Walsh Door & Security is one of the Nation's leading providers of premium commercial door, frame, hardware and electronic security products and services dedicated to delivering high-quality projects on time and within budget. We are seeking a skilled and experienced Estimating Manager to join our dynamic team. The Estimating Manager will be responsible for overseeing the preparation of accurate and competitive cost estimates for various projects. This role involves managing a team of estimators, coordinating with project managers, and ensuring that all estimates are completed in a timely and efficient manner.

Key Responsibilities:

- Manage all aspects of Des Moines Estimating department including but not limited to the overseeing of productivity, daily operations, hiring, training, culture, growth strategy, and supervising Des Moines estimators.
- Oversee the training and development of new estimators on analyzing blueprints, specifications, and contract requirements using Comsense for doors, frames, and hardware.
- Assist new estimators in understanding industry products, technical data, pricing, and discounts.
- Lead the estimating team in performing cost interpretation based on scope of work and manage project approach, including reviewing construction plans and specifications.
- Ensure accuracy of estimates prepared by less experienced team members and prepare proposals for large, complex projects.
- Work closely with the sales team to qualify proposals, manage risk, and maximize win rates.
- Provide feedback to managers on the progress of new estimators.
- Utilize Bid board online software to coordinate and schedule work.
- Ensure compliance with company policies, industry standards, and regulatory requirements.
- Analyze historical data and current market trends to ensure competitive pricing.

Qualifications:

- Bachelor's degree in Business, Construction Management, Engineering, or a related field preferred.
- Preferred 3 years of experience in Estimating, with 2 years in a managerial or leadership role.
- Strong knowledge of construction methods, materials, and industry standards.
- Proficiency in estimating software and Microsoft Office Suite.
- Excellent analytical, organizational, and communication skills.
- Ability to work under pressure and meet tight deadlines.
- Strong leadership and team management abilities.

Benefits:

- Health Insurance – Highly competitive, quality health insurance for single- or family-coverage options available with full-time positions. Company pays majority of premium.
- 401k Savings Plan – Company contributes up to 4% of wages.
- Life Insurance – 100% company paid \$50,000 life insurance policy.
- Short Term Disability – 100% company paid policy.
- Long Term Disability – 100% company paid policy.
- Holiday – 7 paid holidays.
- Vacation – Personal Time Off program starting on hire date.
- Dental Insurance – Delta Dental of Iowa.

DES MOINES

2600 Delaware Avenue
Des Moines, IA 50317
p. 515.262.9822

WalshDoor.com

IOWA CITY

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Iowa City, IA 52240
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KANSAS CITY

1606 Burlington Street
North Kansas City, MO 64116
p. 816.474.4500



How to Apply: Interested candidates should email Lizzie Walsh at lwalsh@walshdoor.com by March 31, 2025.

Walsh Door & Security is an Equal Opportunity Employer.

150+ YEARS QUALITY,
SERVICE & SOLUTIONS

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